CUSTOMER INTRODUCTION

ONEIQ INFRASTRUCTURE-TO-CONTEXT ENGINE

Bring AI to the infrastructure you already run. Safely.

OneIQ lifts your infrastructure's context into a governed context cloud, where your organization's AI tools can reason over it safely, and without ever touching the production environment.

THE CONTEXT MODEL



- **Nothing runs on production.** Collection is agentless and read-only, and it only goes one way: there is no path from the AI back to your infrastructure.
- **The context copy lives in OneIQ's cloud:** ISO/IEC 27001-certified, isolated per customer, encrypted in transit and at rest. Your infrastructure stays exactly where it is.
- **The context is off-premises; your AI doesn't have to be.** Use any AI tool, in the cloud or on a fully private stack you provide, against any supported vendor, any age, any location, even legacy.

ONE GOVERNED LAYER

Infrastructure → OneIQ → AI services

1	**Collect & Normalize** OneIQ Pulse	Agentless, read-only collection, normalized into one **context** model
2	**Enrich & Contextualize** Context Libraries	Chipset Intelligence · OS Lifecycle · Cloud Pricing · Warranty & Lifecycle. Your data says what you have, the libraries say what it's worth
3	**Secure & Govern** Agent Zones	Customer-defined scope applied before any AI sees data
4	**Expose through MCP** MCP server	Where your AI tools reach the context cloud: natural language in, scoped answers out; includes the inline retrieval layer

GOVERNED ACCESS

Step 3, in detail

Agent Zones

The AI never touches your infrastructure

Workload · Site · Cluster · Business unit · Migration wave

- The AI never uses your production credentials
- Each Zone is isolated and off-production: the agent sees only what the Zone exposes
- Security-friendly by design: gets the first AI project past the security review

Anonymous Agent Zones

Identity masked at the source

BEFORE		WHAT LEAVES THE ZONE
esx-fra-prod-07	→	host-d41f
10.24.3.117	→	172.28.94.213
Frankfurt DC-2	→	site-A

2 x 24 cores · 512 GB · past warranty · $3,940 / yr. Technical characteristics kept, fully usable

- Any Agent Zone can be exposed anonymously: hand it to a frontier model, a vendor, or a partner
- Patented Secure Data Collaboration (US 11,797,701 B1)

HOW IT'S BOUGHT

Simple to buy. Simple to grow.

1

A per-entity subscription

Licensed by what it covers: VMs, servers, and storage arrays, plus container-platform cores.

2

Support included

Standard support comes with every subscription; 24x7 premium is there when you need it.

3

Starts with an assessment

Every engagement opens with a complimentary infrastructure assessment: value before commitment.

Simple, straightforward pricing that scales with what it covers.

THE GROWTH PATH · START SMALL, GROW BIG

Start where your team already knows the answers. Your first AI-for-IT pilot runs read-only on a single bounded Agent Zone, on questions you can check on sight. Then every agentic project that follows stacks on the same governed context.

Pilot: ask your infrastructure
one bounded Zone, read-only · answers your team can check on sight

Grow: team-owned agents
renewals · lifecycle and end-of-life · waste and right-sizing

Advanced: a complex agent
refresh planning · migrations · vendor collaboration, anonymized

WHERE IT GETS USED

Copilot
The Copilot you already pay for, answering for infrastructure

Capacity Planning
Lifecycle and refresh, before it gets urgent

Analytics & reporting
Dashboards and reports that read the current model

Security & compliance
Exposure, audit evidence, a zero-trust starting point

Cost & licensing
Idle instances and over-licensing, with the dollar impact

Security & compliance

A new AI doorway on a platform that already runs in production.

Certified & validated

ISO/IEC 27001 (BSI, cert. IS 714719)
U.S. Patent 11,797,701 B1
GDPR (EU 2016/679)
Annual third-party penetration tests + audits

Data protection

Agentless: nothing on production
Read-only credentials, never in plaintext
AES-256 at source / in transit / at rest
Digitally signed collector; zero-trust validation

Hosting & network

Microsoft Azure
Azure Firewall; SSL/TLS everywhere
A+ Qualys SSL Labs; per-customer isolation
Automatic patching; extensive logging

Access & privacy

SSO + 2FA; role-based access
Source-side scrambling of hostnames/IPs
Secure workspaces with chain-of-custody
Granular scope; auto-expiring shares

THE ASK

Let's find your first AI project.
On the infrastructure you run.

AI for IT: where the AI conversation starts.

STEP 1

Start with an assessment

A complimentary infrastructure assessment: risk, lifecycle and cost, with no commitment.

STEP 2

See it live

A live demo on infrastructure you choose, including your own. Value the same day, not months.

[Presenter name] · [name@partnercompany.com] · Technical team? The deep dive is at eap.oneiq.com

START HERE